

12200 Tech Road, Suite 250, Silver Spring, MD 20904-1938 | P: 301-622-2400 | F: 301-622-2800 | mhpartners.org

Montgomery Housing Partnership (MHP) is seeking a qualified **ADVANCEMENT ASSOCIATE** to support our Fundraising/Development team.

**Who we are:** At MHP, we are dedicated to making home possible. Since 1989, MHP has been preserving and expanding access to quality affordable housing. MHP is a private nonprofit that provides more than 2,800 homes in Montgomery County, MD, and surrounding communities. We accomplish our mission by housing people, empowering families, and strengthening neighborhoods. Learn more at <u>www.mhpartners.org</u>

The **Advancement Associate** plays a vital role within the MHP Advancement Department. The Associate reports to the Grants Manager, manages the MHP fundraising database, including donation processing, and provides support for MHP grants efforts.

## Responsibilities:

## Donation acknowledgement and database management (30%):

- Responsible for eTapestry database management. Enters donor meeting notes, keeps track of gift commitments, including multi-year and planned gifts, and runs monthly gift reconciliation with accounting.
- Ensures accurate data entry.
- Updates thank you letters, policy and procedure documents, and reports as necessary.
- Runs database queries and reports as requested and formats them for use by other stakeholders.
- Manages gift acknowledgment process.

# Grant process assistance (50%):

- Supports the Grants Manager in tracking deadlines, updating grant records, and maintaining internal systems (including Instrumentl and SharePoint).
- Assists with funder prospecting by reviewing Instrumentl matches, researching new opportunities, and logging relevant details.
- Provides administrative support throughout the grant lifecycle, including uploading documents, organizing files, and helping prepare submission materials.
- Contributes to drafting and editing basic narrative content for grant applications and reports, with guidance and review from the Grants Manager.
- Participates in ongoing efforts to improve grant processes and maintain clear, organized documentation for compliance and reporting.
- Supports the efforts of the Grants Manager, including gathering data and uploading online grant application materials, supports grants through their life cycle, and other tasks as needed.
- Manages the grants database (Instrumentl).







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### Other advancement department support (20%):

- Assists with donor stewardship and communications and manages major donor correspondence, including formatting, printing, and mailing letters, documents, and materials.
- Manages the general advancement mailboxes (advancement, friends of mhp, events).
- Other duties as assigned.

# Education/experience requirements:

- Bachelor's Degree preferred major in English or fundraising, or a combination of experience and education.
- Two to three years of work experience supporting a fundraising department. Experience with grants preferred.
- Proficiency with MS Office Suite (Outlook, Word, Excel, PowerPoint). Experience with database management (eTapestry and Instrumentl preferred). SharePoint experience preferred.
- Demonstrated interpersonal skills to handle sensitive and confidential situations requiring poise, tact, and diplomacy.
- Ability to interact and communicate professionally with individuals at all levels of the organization.
- Excellent interpersonal, written, and oral communication skills.
- Detail orientated, well organized, and a reliable team player.
- Strong attention to detail with ability to establish priorities and meet deadlines.
- Ability to work in a fast-paced environment and juggle multiple competing tasks and demands.
- Experience copy writing or editing preferred.
- Passionate about the mission of MHP, affordable housing, and helping those in need.
- Appreciation for and ability to work with a diverse variety of individuals.

Job Type: Full-time; Hybrid (3 days/week in-office, 2 days remote)

**Compensation:** Salary will be based on relevant experience, range \$58,000 - \$65,000, annual equivalent. MHP offers a competitive benefits package including healthcare programs, flexible spending accounts, 403(b) retirement match, and paid time off.

**Application Process**: To apply, please submit your resume, and cover letter with salary requirements, to: <u>stacy.johnson@maggiorehr.com</u>. Please include the job title "**Advancement Associate**" in the subject line of your email.



